

FOR THE TRADE ONLY!

ESTABLISHED 1860.

ILLUSTRATED CATALOGUE
AND
WHOLESALE PRICE LIST
OF THE

Esterbrook Steel Pen Co.

TRADE *R. Esterbrook & Co.* MARK.

AND DESIGNATING NAME AND NUMBER.

Manufacturers of Every Variety

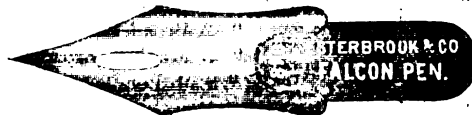
-OF-

**STEEL AND METALLIC PENS,
PEN HOLDERS, &c.**

26 JOHN STREET, NEW YORK.

WORKS—CAMDEN, N. J.

MAKERS AND PROPRIETORS OF



THE "ORIGINAL" AND ONLY "GENUINE FALCON PEN, No. 048."
1883.



FOR SALE BY
ALL DEALERS IN
STATIONERY,
EVERYWHERE.



Medal and Diploma of Merit Awarded Centennial Exposition, 1876.

"ESTERBROOK'S" ARE THE MOST POPULAR PENS.

"ESTERBROOK'S" ARE THE BEST PENS!

THEIR POPULARITY IS BASED ON THEIR MERIT!

THE ESTERBROOK STEEL PEN CO.

SPECIAL ATTENTION

IS CALLED TO OUR NEW GOODS
AS FOLLOWS:

The "Mammoth Falcon" Pen and Holder, No. 340.

See pages 3 and 14.

METALLIC BOXES, Containing 1 doz. Selected Pens.

Embracing a line of six desirable assortments. See page 4.

THE MAMMOTH PEN HOLDER.

See Pen Holder List, page 17.

ASSORTED PEN HOLDERS.

See Pen Holder List, page 17.

NEW PENS. See following:

- No. 126. "DOUBLE SPRING," Fine.
- " 311. "YELLOWSTONE," Golden Stub Pen.
- " 313. "PROBATE PEN," Engrossing Stub.
- " 314. "RELIEF," Golden Stub Pen.
- " 321. "SECRETARY," Golden Business Pen.
- " 326. "ARLINGTON," " " "
- " 334. "TEXT WRITER," No. 1, Very Broad Point.
- " 335. " " " 2, Broad Point.
- " 336. " " " 3, Medium Broad Point.
- " 339. "LAWYER'S BRASS" Stub Pen.
- " 341. "RESERVOIR STUB" Pen.
- " 343. "RED INK" Pen, German Silver.
- " 344. "DOUBLE LINE RULING" Pen.
- " 347. "ATTORNEY'S PEN," Engrossing Stub.
- " 505. HARRISON & BRADFORD'S "BOOKKEEPERS' PEN."
- " 1881. "GARFIELD INITIAL," A General Business Pen.

~~We~~ We shall be pleased to receive the early orders of THE TRADE for all the above new goods.

Respectfully,

THE ESTERBROOK STEEL PEN CO.

26 JOHN STREET, NEW YORK. WORKS, CAMDEN, N. J.

THE ESTERBROOK STEEL PEN CO.



ESTERBROOK'S

MAMMOTH FALCON PEN,

No. 340.

We desire to call the attention of the trade to this New Pen, the "MAMMOTH FALCON," which is represented by the engraving, both as to form and size.

It has a medium fine point, and a beautiful and easy action which cannot be obtained in a smaller pen.

Owing to its size, its capacity for holding ink is greater than any pen heretofore placed upon the market.

It is especially adapted to the use of Bank Officers, Clerks, Tellers, Bill and Shipping Clerks, Correspondents, etc., etc.

We also recommend its use to elderly gentlemen, because of its firmness and smoothness of point.

This Pen will be found to be very desirable, and, we believe, generally satisfactory. We ask for it a trial, which we think will insure its popularity.

Respectfully,

Esterbrook Steel Pen M^fg Company.

TRADE MARK.

R. Esterbrook & Co.

26 JOHN STREET, NEW YORK.

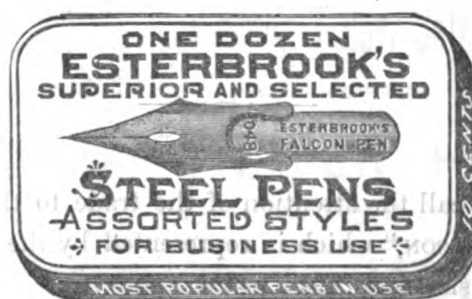
WORKS, CAMDEN, N. J.

THE ESTERBROOK STEEL PEN CO.

ONE DOZEN

ESTERBROOK'S CELEBRATED STEEL PENS, — IN — METALLIC BOXES.

THIS IS A NEAT
LITTLE HINGED ME-
TALLIC BOX, CON-
TAINING ONE DOZEN
PERFECT PENS.



THE BOX ALONE
IS WORTH THE PRICE
CHARGED FOR IT
WITH PENS IN-
CLUDED.

We have pleasure in calling attention to our new and convenient METALLIC BOXES, containing ONE DOZEN PENS each.

They will be found, upon examination, not only attractive, but durable, and well adapted for holding postage stamps, car tickets, or any other small articles, after the pens have been used.

They are put up in packages of 5 gross of pens, or 60 of the small boxes as described above.

Package No. 1 contains 1 doz. Falcon Pens, No. 048, in each box.

Package No. 2 contains 1 doz. Extra Fine Elastic Pens, No. 128, for Colleges and Professional Penmen.

Package No. 3 contains 1 doz. Assorted School and Fine Pens.

Package No. 4 contains 1 doz. Assorted Selected Business Pens.

Package No. 5 contains 1 doz. Assorted Stub or Engrossing Pens.

Package No. 6. contains 1 doz. Esterbrook's "E" Pens.

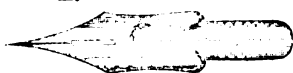
PRICE PER BOX, 10 CENTS.

26 JOHN STREET, NEW YORK.

WORKS, CAMDEN, N. J.

THE ESTERBROOK STEEL PEN CO.

No. 2. * "MEDIUM FALCON" PEN—Bronze.



This pen is between the regular Falcon and Ladies' Falcon in size, and a little stiffer.

Price per gross.....\$0 60

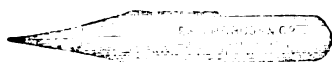
No. 6. "STAR COMMERCIAL" PEN—White.



MEDIUM FINE BUSINESS PEN.

Price per gross..... 0 55

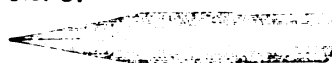
No. 8. "COMMERCIAL" PEN—White.



MEDIUM FINE BUSINESS PEN.

Price per gross..... 0 50

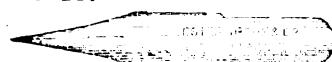
No. 9. * "COMMERCIAL" PEN—Bronze.



MEDIUM FINE BUSINESS PEN.

Price per gross..... 0 50

No. 10. "COMMERCIAL" PEN—Black.



TAR COATED MEDIUM FINE BUSINESS PEN.

Price per gross..... 0 50

No. 11. "ALBATA PEN"—White.



(ANTIQUE) MEDIUM POINT BUSINESS PEN.

Price per gross..... 0 55

No. 14. * "BANK PEN"—Bronze.



This pen possesses the property of firmness, while its long ribs and large pierce hole make it moderately elastic. Its general acceptance by the writing public has placed it only second in popularity to the Falcon.

Price per gross..... 0 60

No. 14, G. P. "BANK" PEN.



"GOLD PLATED."

Price per gross..... 1 50

No. 14, N. P. "BANK" PEN.



NICKEL PLATED.

Price per gross..... 1 00

No. 14, T. C. "BANK" PEN.



TAR COATED.

Price per gross..... 0 75

No. 22. * "RESERVOIR" PEN—Bronze.



MEDIUM COARSE ; LARGE AND HEAVY.

Price per gross..... 0 55

No. 24. * "UNITED STATES" PEN—White.



MEDIUM COARSE.

Price per gross..... 0 55

No. 32. * "AMERICAN CONGRESS"—Bronze.



Put up in 1/2 gross boxes.

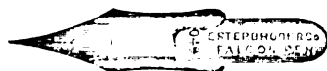
MEDIUM FINE BUSINESS PEN.

Price per gross..... 0 75

*THE MOST POPULAR PENS.

THE ESTERBROOK STEEL PEN CO.

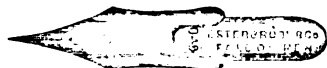
No. 048. * "ESTERBROOK'S FALCON" PEN—Bronze.



THE ORIGINAL AND OLD RELIABLE.
For general business purposes
THE MOST POPULAR PEN IN USE!

Price per gross.....\$0 60

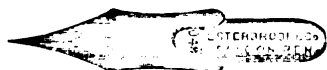
No. 048, A. * "FALCON" PEN—Gray.



AMALGAM.

Price per gross..... 0 60

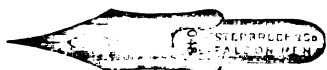
No. 048, C. * "FALCON" PEN—Copper.



ELECTRO PLATED.

Price per gross..... 0 75

No. 048, G. P. * "FALCON" PEN—Gold.



GOLD PLATED.

Price per gross..... 1 50

No. 048, N. P. * "FALCON" PEN—White.



NICKEL PLATED.

Price per gross..... 1 00

No. 048, T. C. * "FALCON" PEN—Black.



TAR COATED.

Price per gross..... 0 75

No. 049. THE "INDEX" PEN—Bronze.



A FINE LADIES' PEN.

Price per gross..... 0 50

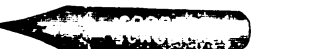
No. 50. THE "EXQUISITE" PEN—Fawn.



A MEDIUM ELASTIC AND PLEASANT WRITER.

Price per gross..... 0 60

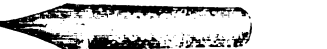
No. 51. "COOPER'S SCHOOL" PEN—Bronze.



A MEDIUM SCHOOL PEN.

Price per gross..... 0 36

No. 51. W. "COOPER'S SCHOOL" PEN—White.



A MEDIUM SCHOOL PEN.

Price per gross..... 0 38

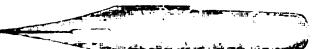
No. 60. THE "AMALGAM" PEN—Gray.



A FINE BUSINESS POINT.

Price per gross..... 0 55

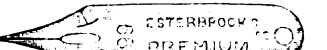
No. 64. "COOPER'S COMMERCIAL" PEN—Bronze.



A SMALL BUSINESS PEN; MEDIUM FINE.

Price per gross..... 0 40

No. 66. THE "PREMIUM" PEN—Bronze.



A LARGE EASY ACTION PEN; MEDIUM FINE.

Price per gross..... 0 55

* THE MOST POPULAR PENS.

THE ESTERBROOK STEEL PEN CO.

No. 74. THE "PENNSYLVANIA" PEN—Bronze.



A STIFF MEDIUM POINT.

Price per gross.....\$0 55

No. 75. THE "REPUBLICAN" PEN—Fawn.



EASY ACTION ; MEDIUM POINT ; SMOOTH.

Price per gross..... 0 50

No. 76. THE "QUILL" PEN—Bronze.



ACTION STIFF ; MEDIUM FINE.

Price per gross..... 0 55

No. 77. THE "SENATE" PEN—Bronze.



A LONG, FLEXIBLE POINT.

Price per gross..... 0 55

No. 78. THE "MERCANTILE" PEN—Bronze.



FINE AND ELASTIC ; BEAUTIFUL ACTION.

Price per gross..... 0 60

No. 79. *THE "SWAN" PEN—Bronze.



A GOOD BUSINESS PEN ; LARGE, AND MEDIUM FINE.

Price per gross..... 0 60

No. 81. *THE "COMMERCIAL D" PEN—Bronze.



MEDIUM FINE.

Price per gross..... 0 60

No. 85. THE "PATENT AMALGAM," SMALL—Fawn.



MEDIUM POINT ; STIFF ACTION.

Price per gross..... 0 55

No. 86. THE "PATENT AMALGAM," LARGE—Fawn.



MEDIUM POINT ; STIFF ACTION.

Price per gross..... 0 55

No. 88. THE "CALIFORNIA" PEN—Bronze.



A GOOD OFF-HAND PEN ; EASY ACTION.

Price per gross..... 0 60

No. 89. "FOUNTAIN SPRING" PEN—Bronze.



FINE POINT AND FLEXIBLE ACTION ; MUCH LIKED BY PENMEN.

Price per gross..... 0 65

No. 92. THE "AMALGAM" PEN—Gray.



CIRCULAR POINT, MEDIUM ; MUCH LIKED AND LARGELY USED.

Price per gross..... 0 55

No. 92, N.P. *THE "AMALGAM" PEN--NICKEL PLATED.



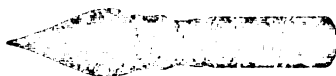
CIRCULAR POINT, MEDIUM.

Price per gross..... 1 00

* THE MOST POPULAR PENS.

THE ESTERBROOK STEEL PEN CO.

No. 93. THE "AMALGAM" PEN—Gray.



MEDIUM BUSINESS POINT.

Price per gross.....\$0 55

No. 94. THE "NEW YORK COMMERCIAL" PEN—Bronze.



FOR BUSINESS USE.

Price per gross..... 0 50

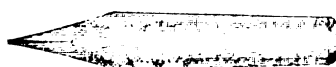
No. 95. THE "EXTRA COMMERCIAL" PEN—White.



A LARGE AND HEAVY PEN.

Price per gross..... 0 60

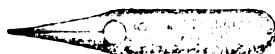
No. 97. THE "FINE BUSINESS" PEN—Fawn.



MUCH IN USE.

Price per gross..... 0 55

No. 98. THE "CORRESPONDENCE" PEN—Bronze.



A LONG POINTED, FIRM ACTION PEN;

Price per gross..... 0 55

No. 99. THE "LADIES' INDEX" PEN—Bronze.



LONG, FINE POINT.

Price per gross..... 0 50

No. 100. *THE "KEYSTONE" PEN—White.



A BUSINESS PEN, AND GOOD INK HOLDER.

Price per gross..... 0 55

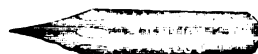
No. 103. THE "EXTRA QUILL"—Bronze.



ONE OF THE OLDEST BUSINESS PENS; ACTION FIRM.

Price per gross..... 0 55

No. 105. THE "COLLEGE" PEN—White.



FOR HIGH SCHOOLS AND COLLEGES.

Price per gross..... 0 55

No. 106. THE "ELASTIC" PEN—Bronze.



MEDIUM FINE AND ELASTIC.

Price per gross..... 0 55

No. 109. "THE RAILROAD COMMERCIAL" PEN—White.



VERY LARGE AND HEAVY; A GOOD PEN FOR ADDRESSING WRAPPERS.

Price per gross..... 0 75

No. 112. THE "NOTARY" PEN—Bronze.



MEDIUM POINT BUSINESS PEN.

Price per gross..... 0 50

No. 117. * "ENGROSSING" PEN—Bronze.



THE FINEST POINT OF ITS CLASS.

Price per gross..... 0 60

* THE MOST POPULAR PENS.

THE ESTERBROOK STEEL PEN CO.

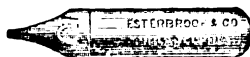
No. 118. THE "EXCELSIOR" PEN—Fawn.



A MEDIUM FINE SCHOOL PEN.

Price per gross.....\$0 50

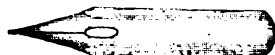
No. 122. * "ENGROSSING" PEN—Bronze.



MEDIUM BROAD POINT; WELL LIKED.

Price per gross..... 0 65

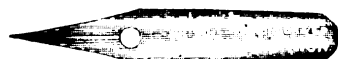
No. 123. THE "STRAIGHT AMALGAM" PEN—Gray.



MEDIUM POINT AND STIFF ACTION.

Price per gross..... 0 50

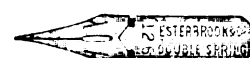
No. 125. THE "OLD DOMINION" PEN—Gray.



A LARGE OFF-HAND PEN; MEDIUM POINT.

Price per gross..... 0 50

No. 126. THE "DOUBLE SPRING" PEN.—Gray.



A FINE PEN; VERY ELASTIC.

Price per gross 0 75

No. 128. * THE "EXTRA FINE DOUBLE ELASTIC" PEN—Gray.



THE PENMAN'S FAVORITE.
IN USE IN THE BEST COLLEGES IN AMERICA.

Price per gross..... 0 65

No. 128. THE "EXTRA FINE DOUBLE ELASTIC" PEN—Gray.

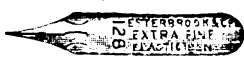


THE PENMAN'S FAVORITE.

Put up in 1/4 Gross Boxes.

Price per gross..... 0 70

No. 128, G. P. THE "EXTRA FINE DOUBLE ELASTIC" PEN—Gold.



Same as above. GOLD PLATED.

Price per gross..... 1 50

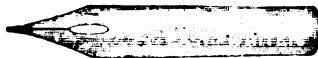
No. 130. * THE "EASY WRITER"—Gray.



CIRCULAR POINT; ELASTIC; WELL NAMED
AND VERY POPULAR.

Price per gross..... 0 65

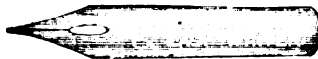
No. 130, G. P. THE "EASY WRITER."—Gold.



Same as above. GOLD PLATED.

Price per gross..... 1 50

No. 130, N. P. THE "EASY WRITER."—White.



Same as above. NICKEL PLATED.

Price per gross..... 1 00

No. 131. THE "COMMERCIAL" PEN—Blue.



WITH A WHITE GROUND POINT; MEDIUM
FINE.

Price per gross..... 0 55

No. 134. "DOUBLE ELASTIC" PEN—Bronze.



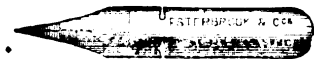
FINE POINT AND EASY ACTION.

Price per gross..... 0 65

* THE MOST POPULAR PENS.

THE ESTERBROOK STEEL PEN CO.

No. 135. * THE "DOUBLE ELASTIC" PEN—Gray.



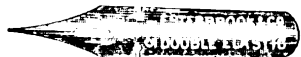
MEDIUM FINE ; A BEAUTIFUL ACTION AND
VERY POPULAR. Price per gross.....\$0 65

No. 135, G. P. THE "DOUBLE ELASTIC" PEN.



MEDIUM FINE—GOLD PLATED.
Price per gross..... 1 50

No. 135, N. P. THE "DOUBLE ELASTIC" PEN.



NICKEL PLATED.
Price per gross..... 1 00

No. 136. "THE DOUBLE ELASTIC PEN."—Bronze.



A GOOD PEN FOR FINE BUSINESS USE.
Price per gross..... 0 65

No. 149. THE "PACIFIC RAILROAD" PEN.—Bronze.



A BROAD PEN ; FREE ACTION ; MEDIUM
POINT. Price per gross..... 0 60

No. 157. THE "CLASSICAL" AMALGAM PEN.—Gray.



A FIRST-CLASS BUSINESS PEN ; MEDIUM
POINT. Price per gross..... 0 60

No. 157, N. P. THE "CLASSICAL" AMALGAM PEN.



NICKEL PLATED.
Price per gross..... 1 00

No. 158. THE "ANTI-CORROSIVE" AMALGAM PEN.—Gray.



A LARGE, HEAVY BUSINESS PEN.
Price per gross..... 0 65

No. 161. * THE "ENGROSSING, SHORT NIB," PEN.—Bronze.



THE LAWYER'S PEN. Very Popular. Coarse, Blunt Point.
Price per gross..... 0 75

No. 161, G. P. THE "ENGROSSING, SHORT NIB," PEN.



Same as above. GOLD PLATED.
Price per gross..... 1 50

No. 161, N. P. THE "ENGROSSING, SHORT NIB," PEN.



Same as above. NICKEL PLATED.
Price per gross..... 1 00

No. 180. * THE "SILVERINE" PEN, No. 2, Small.—White.



GERMAN SILVER. A GOOD PEN FOR RED INK.
Price per gross..... 0 75

No. 182. * THE "LADIES FALCON" PEN.—Bronze.



FINE AND EASY ACTION.
Much Liked and Largely Used.
Price per gross..... 0 55

* THE MOST POPULAR PENS.

THE ESTERBROOK STEEL PEN CO.

No. 182, G. P. THE "LADIES FALCON" PEN.



Same as above. GOLD PLATED.

Price per gross.....\$1 50

No. 182, N. P. THE "LADIES FALCON" PEN.—White.



Same as No. 182. NICKEL PLATE.

Price per gross..... 1 00

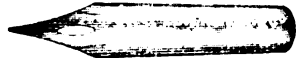
No. 182, T. C. THE "LADIES FALCON" PEN.—Black.



Same as above. TAR COATED.

Price per gross..... 0 75

No. 183. THE "BROAD POINT" PEN, Medium.—Bronze.



A VERY SMOOTH WRITER.

Price per gross..... 0 75

No. 199. *THE "AUSTRALIAN" PEN.—Golden.



A LARGE INDESTRUCTIBLE PEN. LARGELY
SOLD BY PEDDLERS.

Price per gross..... 0 45

No. 201. THE "FAVORITE" PEN.—White.



A STIFF BUSINESS PEN.

Price per gross..... 0 55

No. 205. THE "SPEAR POINT" PEN.—Gray.



A LONG, FINE POINT.

Price per gross..... 0 65

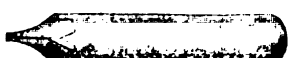
No. 208. THE "DASHAWAY" PEN.—Gray.



A GOOD OFF-HAND WRITER.

Price per gross..... 0 60

No. 209. *THE "EXTRA BROAD POINT" PEN, Large.—Bronze.



QUITE POPULAR.

Price per gross..... 0 75

No. 217. THE "BOW-SPRING" PEN.—Gray.



A VERY FLEXIBLE PEN, FINE.

Price per gross 0 60

No. 222. THE "OBLIQUE" PEN, No. 2, Small.—Bronze.



WELL LIKED BY PENMEN.

Price per gross..... 1 00

No. 223. THE "OBLIQUE" PEN, No. 1, Large.—Bronze.



Same as above. Large Size.

Price per gross..... 1 00

No. 224. THE "GRECIAN" PEN.—Bronze.



A SOFT PEN; MEDIUM POINT.

Price per gross..... 0 65

*THE MOST POPULAR PENS.

THE ESTERBROOK STEEL PEN CO.

No. 232. *THE "SWAN QUILL" PEN.—Bronze.



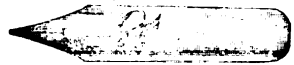
A BEAUTIFUL, EASY ACTION; MEDIUM FINE POINT. Price per gross.....\$0 75

No. 232, G. P. THE "SWAN QUILL" PEN.—Gold.



Same as 232. GOLD PLATED. Price per gross..... 1 50

No. 232, N. P. THE "SWAN QUILL" PEN.—White.



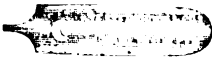
Same as above. Nickel Plated. Price per gross..... 1 00

No. 239. THE "CHANCELLOR" ENGROSSING—Gray.



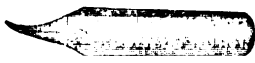
A MEDIUM STUB PEN, MUCH LIKED FOR BACK HAND, &C. PRICE per gross..... 0 75

No. 239, N. P. THE "CHANCELLOR" ENGROSSING—White.



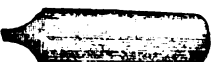
Same as above. NICKEL PLATED. Price per gross..... 1 00

No. 240. THE "CURVED POINT" PEN—Bronze.



AN EASY ACTION PEN. Price per gross..... 0 75

No. 248. *THE "LAWYER'S" PEN—Bronze.



VERY COARSE STUB ENGROSSING. Price per gross 0 75

No. 256. *THE "TECUMSEH" PEN—Bronze.



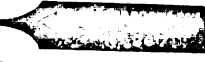
TURNED UP POINT; VERY SMOOTH AND PLEASANT WRITER. Price per gross..... 0 75

No. 256. THE "TECUMSEH" PEN—Bronze.



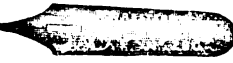
Same as above. In 1/4 gross boxes. Price per gross..... 1 00

No. 267. *THE "FRANKLIN" ENGROSSING PEN—Bronze.



A MEDIUM STUB; NICE ACTION. Price per gross..... 0 75

No. 280. *THE "J" PEN—TAR COATED—Black.



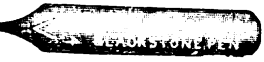
CIRCULAR POINT ENGROSSING; A VERY EASY PEN. Price per gross..... 0 75

No. 284. *THE "BLACKSTONE" PEN—TAR COATED—Black.



COARSE STUB ENGROSSING; MUCH USED. Price per gross..... 0 75

No. 284, N. P. THE "BLACKSTONE" PEN—White.



Same as above. NICKEL PLATED. Price per gross..... 1 00

No. 304. *THE "COLORADO PEN No. 2"—Golden.



SMALL YELLOW METAL PEN. INDESTRUCTIBLE.

Price per gross..... 0 35

*THE MOST POPULAR PENS.

THE ESTERBROOK STEEL PEN CO

No. 305. * THE "COLORADO PEN No. 1"—Golden.

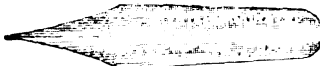
Size larger than Colorado No. 2



Price per gross.....\$0 40

No. 306. * THE "SILVERINE" PEN No. 1, LARGE—Silver.

GERMAN SILVER; GOOD FOR RED INK USE.



Price per gross..... 1 00

No. 307. THE "INDESTRUCTIBLE" PEN—Golden.

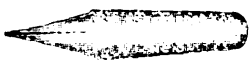
YELLOW METAL PEN;



Price per gross..... 0 30

No. 308. THE "COLORADO" No. 3—Golden.

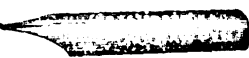
YELLOW METAL PEN; THE SMALLEST SIZE.



Price per gross..... 0 30

No. 309. * THE "CHOCTAW" PEN—Gray.

TURNED UP POINT; THE FINEST OF THE LINE.



Price per gross..... 0 75

No. 311. † THE "YELLOWSTONE" PEN—Golden.

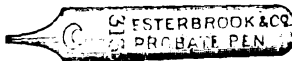
A YELLOW METAL ENGROSSING PEN, SAME
SHAPE AND SIZE AS NO. 284.



Price per gross..... 0 75

No. 313. THE "PROBATE PEN"—Gray.

A LARGE ENGROSSING PEN, WITH LONG NIBS
AND MEDIUM POINTS.



Price per gross..... 0 75

No. 314. † THE "RELIEF" PEN—Golden.

A YELLOW METAL STUB, MEDIUM FINE POINT.



Price per gross..... 0 75

No. 321. † THE "SECRETARY" PEN—Golden.

A YELLOW METAL PEN, SAME SHAPE AS "BANK,"
NO. 14.



Price per gross..... 0 75

No. 322. * THE "INFLEXIBLE" PEN—Gray.

A BEAUTIFUL PEN, BEING FIRM, YET
SMOOTH AND EASY; MEDIUM FINE.



Price per gross..... 0 75

No. 322, T. C. THE "INFLEXIBLE" PEN—Black.

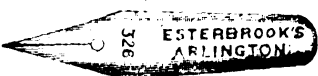
Same as above. TAR COATED.



Price per gross..... 0 75

No. 326. † THE "ARLINGTON" PEN—Golden.

A YELLOW METAL PEN, SAME SHAPE BUT
SIZE LARGER THAN COLORADO, NO. 1.



Price per gross..... 0 75

No. 333. * THE "EXTRA FINE SCHOOL" PEN—Bronze.

A VERY POPULAR PEN FOR PUBLIC AND PRIVATE
SCHOOLS OF HIGHER GRADE.



Price per gross..... 0 65

* THE MOST POPULAR PENS. † OUR NEW PENS.

THE ESTERBROOK STEEL PEN CO.

No. 334. †THE "TEXT WRITER" No. 1—Gray.



A VERY BROAD POINT.

¼ gross boxes. Price per gross.....\$1 00

No. 335. †THE "TEXT WRITER" No. 2—Gray.



BROAD POINT.

¼ gross boxes. Price per gross..... 1 00

No. 336. †THE "TEXT WRITER" No. 3—Gray.



A MEDIUM BROAD POINT.

¼ gross boxes. Price per gross..... 1 00

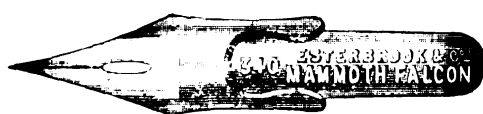
No. 339. †THE "LAWYER'S BRASS" PEN—Golden.



SAME POINT AS NO. 161.

Price per gross..... 0 75

No. 340, A. †THE "MAMMOTH FALCON" PEN—Bronze.



This engraving is the exact size of the pen. It has a beautiful action, and has come largely in use for off-hand writing, such as general correspondence, bank, shipping and bill clerk's use.

In ¼ gross boxes, with a holder in each ¼ gross to suit the pen.

Price per gross..... 2 50

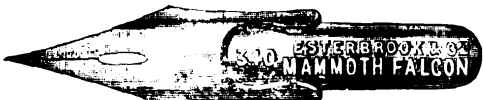
No. 340, B. THE "MAMMOTH FALCON" PEN—Carded.



12 pens and a pen holder to suit, sewed on cards.

Price per gross..... 3 00

No. 340, C. THE "MAMMOTH FALCON" PEN—Nickel Plated.



CARDED AS ABOVE.

Price per gross..... 3 50

No. 340, D. THE "MAMMOTH FALCON" PEN—Bronze.



A new style of doing up the "MAMMOTH FALCON" Pen on cards, each card containing six pen-holders and six pens.

Price per gross..... 9 00

No. 341. †THE "RESERVOIR STUB" PEN—Gray.



A LARGE STUB; A GOOD INK HOLDER, AND FREE WRITER.

Price per gross..... 0 75

No. 343. †THE "RED INK" PEN—German Silver.



Made EXPRESSLY for RED INK, of GERMAN SILVER, so as to avoid the discoloration which is caused by steel pens when placed in red ink.

Price per gross.....in gross boxes..... 1 50

" " "in ¼ gross boxes..... 1 75

" " "CARDED (12 on a card with holder).. 2 25

*THE MOST POPULAR PENS.

†OUR NEW PENS.

THE ESTERBROOK STEEL PEN CO.

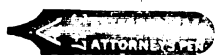
No. 344. † "DOUBLE LINE RULING" PEN—Gray.



This pen makes two lines at once, and is just the thing for Architects, Engineers, Draftsmen and Book-keepers.

Price per gross.....in gross boxes.....\$2 00
 " " " in $\frac{1}{4}$ gross boxes..... 2 25
 " " " CARDED (12 on a card with holder)..... 2 75

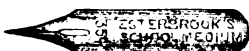
No. 347. † THE "ATTORNEY'S PEN"—Bronze.



A SHORT NIB ENGROSSING PEN ; IN FINENESS BETWEEN THE NOS. 161 AND 267.

Price per gross..... 0 75

No. 354. *THE "SCHOOL MEDIUM" PEN—Bronze.



A GOOD SCHOOL PEN.

Price per gross..... 0 50

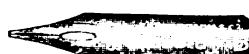
No. 355. *THE "ENGROSSING" PEN—Bronze.



A LONG NIB ; MEDIUM FINE.

Price per gross..... 0 60

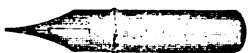
No. 356. *THE "ENGROSSING" PEN—Bronze.



A LONG NIB ; COARSE.

Price per gross..... 0 65

No. 444. *THE "SCHOOL" PEN—Bronze.



"MEDIUM FINE." LARGELY USED IN THE PUBLIC SCHOOLS.

Price per gross..... 0 50

No. 505. * "HARRISON & BRADFORD'S" 505 PEN—Bronze.



USED FOR BOOK-KEEPING.

Price per gross..... 0 65

No. 606. *THE "LEDGER" PEN—Bronze.



MUCH LIKED BY BOOK-KEEPERS. A FINE ELASTIC PEN.

Price per gross..... 0 65

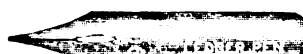
No. 606, G. P. THE "LEDGER" PEN—Gold.



Same as above. GOLD PLATED.

Price per gross..... 1 50

No. 606, T. C. THE "LEDGER" PEN—Black.



Same as above. TAR COATED.

Price per gross 0 75

No. 791. THE "PELICAN" PEN—Bronze.



A GOOD BUSINESS PEN ; MEDIUM POINT.

Price per gross..... 0 60

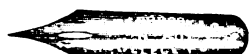
No. 792. *THE "E" PEN—Bronze.



A STRONG, SERVICEABLE PEN ; MEDIUM FINE.

Price per gross..... 0 65

No. 807. THE "COLLEGE DIAMOND" PEN—White.



FOR HIGH SCHOOLS ; FINE POINT.

Price per gross..... 0 60

*THE MOST POPULAR PENS. †OUR NEW PENS.

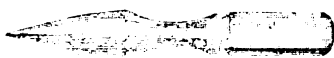
THE ESTERBROOK STEEL PEN CO.

No. 808. *THE "5 SLIT" PEN—Bronze.



A VERY DESIRABLE BUSINESS PEN ; MEDIUM POINT. Price per gross.....\$0 75

No. 809. THE "EMPIRE" PEN—Gray.



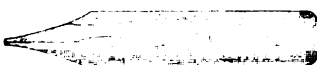
A VERY PRETTY PEN ; MEDIUM POINT. Price per gross..... 0 60

No. 1170. *THE "LADIES' PEN"—Bronze.



EXTRA FINE AND ELASTIC. Price per gross 0 60

No. 1743. *THE "JEFFERSON" PEN—Bronze.



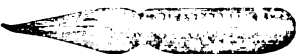
A LARGE BLUNT, ROUND POINT. Price per gross..... 0 75

No. 1876. *THE "TELEGRAPHIC" PEN—Bronze.



TURNED UP POINT ; VERY COARSE AND SMOOTH. Price per gross..... 0 75

No. 1876. THE "TELEGRAPHIC" PEN—Bronze.



Same as above. Put up in $\frac{1}{4}$ gross boxes. Price per gross..... 1 00

No. 1881. †THE "GARFIELD INITIAL" PEN—Bronze



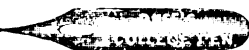
FOR GENERAL BUSINESS USE ; MEDIUM FINE. Price per gross..... 1 00

No. 1881, 1-6. †THE "GARFIELD INITIAL" PEN.



Same as above. Put up in 1-6 gross boxes. Price per gross..... 1 25

THE "DUFF'S COLLEGE" PEN—Gray.



FOR USE OF COMMERCIAL COLLEGES AND PROFESSIONAL PENMEN. Price per gross..... 0 65

* ASSORTED PENS—EMBRACING ALL THE LEADING STYLES—PUT UP IN GROSS OR $\frac{1}{4}$ GROSS BOXES. At the rate of 75 and 80 cts. per gross.

*THE MOST POPULAR PENS.

†OUR NEW PENS.

DISCOUNTS ON ABOVE PRICES GIVEN ON APPLICATION.

THE ESTERBROOK STEEL PEN CO.

GISBURNE'S RULING PENS.

Without Holders—Carded—Six Pens on a Card.

No. 1...Fine Line.....	gross Packages.....	Price per gross.....	\$12 00
No. 2...Medium Line,....	do. do.	do. do.	12 00
No. 3...Wide Line,.....	do. do.	do. do.	12 00

In Holders—One Set—Three on a Card—Assorted.

Nos. 1, 2, 3.....	gross Packages.....	Price per gross.....	\$24 00
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Special discounts on the above to the trade.

PATENT SELF BINDERS.

Price per Gross—Put up in one-quarter gross boxes,.....	\$2.00
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PEN SHOW CASES.

For the convenience of retail dealers, we have had Show Cases made of the following dimensions and capacities:—

TO HOLD.	NET PRICE.
12 gross pens—assorted.....	\$1 00
28 “ “ — “	1 50
60 “ “ — “	2 50

These are made in black walnut, and will, we think, be found useful and handsome additions to a counter.

MAILING BOXES.

The Post Office Department having decided that pens sent by mail should be enclosed in specially secured boxes, we have made a new design for this purpose, which has been submitted to the Department and received its approval. These boxes are made of pasteboard, linen covered, and have the advantage of being lighter than tin boxes and less expensive. We can furnish them at the following rates:—

LENGTH.	WIDTH.	DEPTH.	NET PRICE PER 100.
2 in. x 1½ in. x ½ in.....			\$2 00
2½ “ x 2 “ x 1½ “			2 50
3½ “ x 2½ “ x 2 “			3 50

ASSORTED PENS.

As frequent inquiries have reached us for boxes containing all the Pens that we manufacture, we have put up sample grosses of such Pens and can supply them to the trade at 75 cents per gross list.

PENS WITH TURNED UP POINTS.

We have recently added to our list, three New Pens turned up at the points, Nos. 256, 309 and 1876. They are intended for rapid and easy writing, and come the nearest to a Quill Pen of anything that can be made from Steel.

For Correspondents, Telegraphers and others, they will be found invaluable.

PACKING—Our Pens are put up in packages of twenty-five gross of a kind.

SPECIAL NOTICE TO THE TRADE.

Our terms are thirty days, except on special agreement for large orders.

DISCOUNTS—Are governed by quantities.

ELECTROTYPES OF PENS.

We would remind those of our customers who are proposing to publish Illustrated Catalogues of Stationery, that we should have much pleasure in furnishing them with electrotypes of our Pens.

Very respectfully,

THE ESTERBROOK STEEL PEN CO.

26 JOHN STREET, NEW YORK. WORKS, CAMDEN, N. J.

THE ESTERBROOK STEEL PEN CO.

CUSTOMERS' IMPRINT.—In lots of one hundred and twenty-five gross of a kind we will put customers' imprint on pen and label at special rates.

PENS MADE TO PATTERN.—Any pattern of pen not contained on our sample cards will be made to order when required.

GOLD PLATED PENS.—We call attention to our line of GOLD PLATED PENS, marked in this list "G.P." They present a handsome appearance, and are very durable. Any pen on this list can be *gold plated to order*, in lots of one hundred gross.

BROAD POINTS.—We take pleasure in calling the attention of RAPID and "BACKHAND" writers to our line of "Engrossing," "Stub Point" and "Lawyers" Pens; they are especially adapted to the "OFF-HAND" penmanship of the "professional man." The different NUMBERS vary in size and broadness of point from the VERY BROADEST to the FINEST DESIRED.

BOXES.—We manufacture our own boxes, and put up the pens in any way desired, namely:—in one gross, one-quarter, one-sixth, or one-twelfth gross boxes when ordered in quantities, and at proportionate rates.

GENUINE NICKEL PLATED PENS.

EMBRACING THE FOLLOWING DESIRABLE PATTERNS:

14, N.P.....BANK PEN.....	157, N.P.....CLASSICAL AMALGAM.
048, N.P.....FALCON	161, N.P.....LAWYERS SHORT STUB
92, N.P.....AMALGAM.....	182, N.P.....LADIES' FALCON.....
130, N.P.....EASY WRITER.....	232, N.P.....SWAN QUILL.....
135, N.P.....DOUBLE ELASTIC.....	284, N.P.....BLACKSTONE

Boxed and labelled in handsome Gross Boxes. Samples to the Trade on application.

CAUTION.

After twenty odd years trial by the writing public, "ESTERBROOK'S PENS" are conceded to be the most Popular Pens now in use.

They are being largely adopted and giving the *best satisfaction* in the *Public Schools* and *Commercial Colleges* of the Principal Cities in the UNITED STATES and CANADA.

Owing to their popularity, they have the same obstacles to overcome common to all goods of merit, namely—*Imitation*.

The *Genuine* has the name of "ESTERBROOK & Co." stamped on each Pen, and a *fac simile* of their signature on every box, as below, which is sufficient guarantee of their *quality* and *genuineness*.

P. Esterbrook & Co.

THE ESTERBROOK FALCON PEN.



No. 048.

This is a pen suitable for the general business writer. It has a degree of fineness equally between a sharp-pointed and a coarse pen, an elasticity sufficient to enable it to write with ease and freedom, a shape holding a fair supply of ink, and size for that of a good commercial pen. Its popularity has been tested by the constantly increasing demand for many years, and the name, "The Esterbrook Falcon Pen," has passed into the list of household words, it being undoubtedly the most approved business pen in the United States.

As in every case where a staple manufacture has proved a success, a number of imitations have been placed on the market, which are not adapted for general use, and lack the peculiar characteristics of our make. The color most generally approved for the Falcon pen is bronze, but we make them in gray and black, also in copper, nickel and gold plated.

LOOK FOR SIGNATURE

ON EACH BOX, THUS:—

P. Esterbrook & Co.

THE ESTERBROOK STEEL PEN CO.

1883.



FOR SALE BY
ESTERBROOK STEEL PEN CO.,

26 John Street, New York.

Works, Camden, N. J.